



## MEMBERSHIP INFORMATION



AMERICAN GEAR MANUFACTURERS ASSOCIATION



## *American Gear Manufacturers Association*

Ask yourself - *How does my company stack up? What's going on in the world gear market? Where do I find effective training programs for employees? Who has information available that can make my company more competitive?*

AGMA can provide answers to all these questions and more. In many cases, AGMA is the only reliable source for information critical to the gear industry and your company. AGMA members have an advantage over their competition through access to publications, reports, training, and meetings, as well as for networking with peers in the industry.

AGMA is not just a standards organization or only a technical organization. The development of industry standards and other technical information is one of our key activities, but as AGMA's membership has grown and changed over the last 95 years, the association has changed with it. AGMA's membership now includes more than 425 corporate, consultant, and academic members in more than 32 countries around the world.

AGMA is the gear industry's association - and it continues to adapt to the industry's needs and changing business landscape.

*Find out how you can benefit! Join AGMA today.  
Call 703-684-0211 or e-mail [membership@agma.org](mailto:membership@agma.org)  
for more information.*

**[www.agma.org](http://www.agma.org)**

*To help members compete more effectively  
in today's global marketplace.*

*- AGMA Mission Statement*

# Standards Education Networking Resources Statistics



*“I think the industry has come a long way. AGMA has definitely established itself as a global entity. Our strategic plan is more focused on an international membership – to reach across the world which adds value to any membership.”*

*- Matt Mondeck, AGMA Chairman, 2011-2013*

# NETWORKING & EDUCATION

*Update your Knowledge  
& Network*



*There is no better time than now to  
strengthen or build your network.*

Your bottom line is important. AGMA understands and continues to provide events that contain relevant information for you and your company while allowing you the important time to network with your peers.

*"I think the best thing about AGMA is the fact it gives you an opportunity to network with anybody and everybody associated with the industry - whether it is vertical or horizontal - whether they make gears or enclosed gears, or support those types of industries. It gives you tremendous exposure to a group of talent that you probably wouldn't get elsewhere."*

## Networking Events

### SENIOR MANAGEMENT

#### *Annual Meeting*

Held annually in the Spring, join leaders of the gearing and bearings industries for two and a half days of education and networking on current business conditions and trends.

#### *International Business Conference*

Held in October, this meeting brings together top leadership from across the globe to discuss new market intelligence and ideas for business development.

### MID-LEVEL

#### *Strategic Resources Network (SRN)*

This group of new and upcoming individuals from the membership develop one to two face-to-face meetings each year for professional development and profitable networking.

#### *Fall Technical Meeting*

Advancing gear science is the foundation of AGMA, and the technical excellence in the industry is on display each year at AGMA's Fall Technical Meeting (FTM). Each year the FTM highlights the latest research in the industry from experts from all over the world.

#### *Marketing & Forecasting Conferences*

AGMA enlists the support of experts in the industry to provide statistical reports, presentations, and analysis on the current gear market conditions and future forecasts. Twice a year AGMA invites members to meet to get the latest data and discuss economic trends.

#### *Trade Missions*

AGMA conducts trade missions to take members to visit gear manufacturers outside the United States. These missions provide unique opportunities to create new business and to learn new techniques. Past events have taken members to China, Germany, and Italy. In 2012, an AGMA trade mission heads to India.

## Education Events

### FACE-TO-FACE

Each year AGMA hosts education seminars for in-depth learning.

Topics include:

- AGMA's Training School for Gear Manufacturing
- Gear Materials: Selection, Metallurgy, Heat Treatment and Quality Control
- Gear Manufacturing and Inspection
- Gear Failure Analysis
- Gearbox System Design
- Detailed Gear Design - Beyond Simple Service Factors
- Gearbox CSI - Forensic Analysis of Gear & Bearing Failures

### ONLINE

#### *In-Depth Courses*

AGMA now offers two of its most popular face-to-face courses online as video courses:

- Detailed Gear Design - Beyond Simple Service Factors
- Gear Failure Analysis

#### *Webinars*

AGMA provides 90-minute webinars monthly on a variety of relevant technical and business topics.

#### *Workforce Training*

This series provides a comprehensive overview of gearing to enhance students' understanding of essential terminology and practices within the industry.

- Fundamentals of Gearing
- Parallel Gear Inspection
- Hobbing



*September 17-19, 2013*

*Indianapolis, IN*

*The premier industry event, Gear Expo, is recognized as The Worldwide Gear Industry Event.*

Gear Expo is the most efficient way to stay on top of gear industry trends and technologies. It brings together all facets of the gear industry from around the globe. The show is the only trade show devoted to the complete gear manufacturing process, from materials, to products, to machines, tools and services. Gear Expo has all the gearing buyers and gearing solutions you need, all in one place.



**Complete details on  
current events at:  
[www.agma.org](http://www.agma.org)**



*Aerospace Gearing*  
*Bevel Gearing*  
*Calibration*  
*Computer Programming*  
*Cutting Tools*  
*Enclosed Gear Drives*  
*Energy Efficiency*  
*Epicyclic Enclosed Drives*  
*Fine-Pitch Gearing*  
*Flexible Couplings*  
*Gear Accuracy*  
*Helical High Speed Units*  
*Helical Enclosed Drives Marine Units*  
*Helical Gear Rating*  
*Lubrication*  
*Metallurgy and Materials*  
*Mill Gearing*  
*Nomenclature*  
*Plastics Gearing*  
*Powder Metallurgy Gearing*  
*Splines*  
*Sound & Vibration*  
*Wormgearing*

The AGMA Technical Division is responsible for supporting the development of quality consensus standards designed to meet the needs of domestic and international markets, as well as promoting gear design and manufacturing through technical papers that are published and presented at major meetings, like the Fall Technical Meeting. AGMA's standards are developed by more than 25 technical committees of industry experts.

AGMA is accredited by the American National Standards Institute (ANSI) to develop all U.S. standards on gearing. In 1993, AGMA was elected as the Secretariat for Technical Committee 60 of the International Organization for Standardization (ISO). TC 60 is the committee responsible for developing all international gearing standards. In addition to the position of Secretariat, AGMA also convenes (chairs) one-third of the active ISO Working Groups related to gearing.

*AGMA members receive a free full set of standards.*

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AGMA is committed to help you compete more effectively in today's domestic and global marketplace. One of the most useful sets of tools for your company are benchmarking surveys on business activity, and financial and wage salary survey information.

Using data provided by others in this industry, these reports help you see where you stand in the industry. As a member of AGMA, you can participate in our Statistical, Marketing & Financial Data Programs – at no cost.

*Only participating members of AGMA may participate and receive the reports.*



## INDUSTRY REPORTS

### *Monthly Market Trend Report*

Provides a monthly summary of U.S. Industry Bookings and Shipments for Eight Product Groups:

- Coarse pitch gearing
- Fine pitch gearing
- Worm/Speed reducers and gear motors
- Concentric gearmotor/motor reducer products
- Shaft mounted speed reducers
- Offset parallel shaft and right angle speed reducers
- Mechanical adjustable speed drives

### *Operating Ratio Report*

An aggregate of reported member financial data, this report provides management tools to analyze and benchmark your business and compare your company's financial performance and cost structure with the industry.

## SALARY SURVEYS

### *Wage & Benefit Survey*

Provides information on wages and benefits in the gear industry. Essential for labor contract negotiations and for guidance in developing better employee benefit plans to attract and retain employees.

### *Non-Factory Employee Salary Survey*

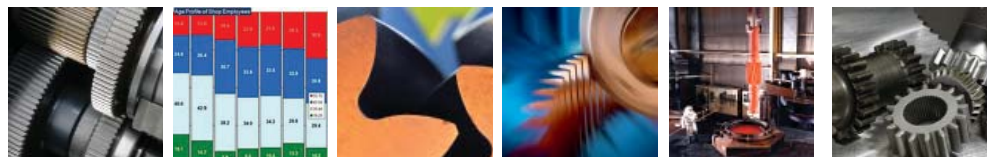
Similar to the Wage & Benefit Survey, this report also provides wage benchmark data, however it focuses on sales, technical, management, and administrative staff salaries.

## *New Statistical Survey for 2012*

AGMA has partnered with IHS Global Insight (IGI) to provide economic consulting to the association. IGI creates a comprehensive report on the U.S. Economic Conditions, Industry Conditions for Gears, Gear Market Bookings, and Gear Market Shipments. Additionally, this information is broken down into a series of end user markets:

- Total Gears
- Industrial Machinery Gears
- Construction Machinery Gears
- Farm Machinery Gears
- Commercial & Service Machinery Gears
- Power Transmission Equipment Gears
- Mining, Oil, & Gas Field Equipment Gears
- Ship & Offshore Platform Gears
- Railroad Equipment Gears
- and Aerospace Gears

*“AGMA reports save a lot of work in gathering information, looking at trends, sales forecasting, and benchmarking.”*





## 2012 CALENDAR OF EVENTS

January 24-26

**Gearbox CSI: Forensic Analysis of Gear  
& Bearing Failures**

Concordville, PA

March 15-17

**Annual Meeting**

Bonita Springs, FL

April 16-20

**Basic Training for Gear Manufacturing**

Chicago, IL

May 15-17

**Gear Materials - Selection, Metallurgy,  
Heat Treatment, and Quality Control**

Milwaukee, WI

May 16-17

**Spring Marketing and  
Forecasting Conference**

Rosemont, IL

June 11-13

**Gear Failure Analysis**

Big Sky, MT

June 19-21

**Gearbox System Design:  
The Rest of the Story... Everything  
But the Gears and Bearings**

Clearwater Beach, FL – Sheraton Sand Key

September 17-19

**Gear Failure Analysis**

Big Sky, MT

October 1-3

**International Business Conference**

*(location still to be determined)*

October 1-5

**Basic Training for Gear Manufacturing**

Chicago, IL

October 17-18

**Fall Marketing and Forecasting Conference**

Rosemont, IL

October 28-30

**Fall Technical Meeting**

Dearborn, MI

November 13-15

**Gear Manufacturing & Inspection -  
Methods, Practices, Application  
& Interpretation for the Design Engineer**

Las Vegas, NV

December 4-6

**Detailed Gear Design – Beyond Simple Service Factors**

Alexandria, VA

Visit the [AGMA Website](http://www.agma.org) for complete details and updates.  
[www.agma.org](http://www.agma.org)

